

# First in Effective Wealth Planning



# Financial Fitness Stable IP FOF - Minimum Disclosure Document

September 2017

#### FUND CHARACTERISTICS

The Financial Fitness Stable IP Fund of Funds is a conservative multi-asset portfolio with low equity exposure which will typically not be greater than 40% or the limit allowed by the relevant industry classification. The objective of the portfolio is to provide investors with stable medium to long-term capital growth from a conservative portfolio that maintains a low risk profile, whilst preserving capital. The portfolio will invest in participatory interests of underlying portfolios which provide exposure to a spectrum of equity, bond, non-equity and property markets. These underlying portfolios may have exposure to financial instruments. The asset allocation in the portfolio will be actively managed and the assets will be shifted between the markets and asset classes to reflect changing economic and market conditions. The portfolio will comply with all prudential requirements and regulations controlling retirement funds or such other applicable legislation as may be determined for retirement funds. For the purpose of this portfolio, the manager shall reserve the right to close the portfolio to new investors on a date determined by the manager. This will be done in order to be able to manage the portfolio in accordance with its mandate. The manager may, once a portfolio has been closed, open that portfolio again to new investors on a date determined by the manager.

#### INVESTOR PROFILE

This portfolio is suitable for investors who:

Are pensioners requiring Income
Are prepared to accept a lower level of risk
Prefer income over capital growth
Have an investment time horizon of 4 years or longer

#### **GENERAL INFORMATION**

Fund Objective	The fund aims to achieve a CPI +2.00% return net of costs over a 60 month rolling period. The fund has a secondary objective to do so while minimising the risk taken.
Launch Date	14 July 2016
ASISA Cassification	South African Multi Asset Low Equity
Underlying Funds	36One BCI SA Equity Fund; Fairtree Equity Prescient; Global Marathon IP Fund; Fairtree Flexible Inc Pl; Granate Uncon Fixed Int B; Triathlon IP Fund Class D
Asset Managers	James Millar AFP™, MIFM Andrew Jones B.Com (Honours) CFP
Income Distributions	Distribution is bi-annually at the end of March and September.  March 2017 20.36 cpu  September 2017 21.94 cpu
Fund Size	R 232.0 Million
No. of Participatory unit	21 897 584
NAV Price	1 058.93 cents
Regulation 28	The mandate complies with Regulation 28 of the Pension Funds Act and is suitable for retirement annuities, pension and provident funds as well as preservation funds.
Benchmark	CPI plus 2%
Issue Date	23 October 2017

## FUND COMMENTARY

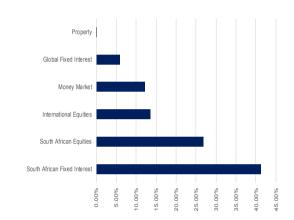
The third quarter of 2017 saw further Rand weakness which reflected in many JSE Top 40 stocks by improving their quoted value. The stellar performer was Naspers, with its large holding in Tencent continuing to reap high rewards. Therefore, our local equity exposure has begun to show a modest gain for the year. Our Income Funds have performed steadily, as expected and we should end 2017 with acceptable performance above inflation. During our last investment committee meeting we decided to exit local Listed Property and this decision has been vindicated by a slowing of this sectors' performance over the past few months. The fantastic outperformance of this sector over the past 7 years has been met by the twin challenges of oversupply in new developments and the economic slowdown. Finally, the weakening Rand is beginning to reflect better returns from our Foreign Equity exposures, meaning that this portfolio has held up well and is nicely positioned for any further Rand weakness.

## INVESTMENTRISK

Whilst the fund remains diversified, there is exposure to growth assets (such as local and offshore equities and property), which may cause significant fluctuations in value. Both the Income nor Capital of the portfolio is guaranteed.

The underlying managers may be mandated to use derivative instruments for efficient portfolio management. The investor's investment will be affected by foreign currency movements. Despite best efforts by the underlying managers, certain security issues hold default risk, such as fixed interest instruments.

#### **ASSET ALLOCATION AS AT 30 JUNE 2017**



FEES	
Asset Management fee	0.35% per annum plus VAT
Underlying Fund Fees	Dependent on fund selections. A schedule of fees and charges and maximum commissions is available on request from the manager.
Total Expense Ratio	1.25%

### **Total Investment Cost - Disclosure**

The Total Expense Ratio (TER) and Transaction Costs cannot be accurately determined because of the short life span of the Financial Product. Calculations are based on actual data where possible and best estimates where actual data is not available. From 14 July 2016 to 30 June 2017, 1.25% of the value of the financial product was incurred as expenses relating to the administration of the financial product. 0.18% of the value of the financial product was incurred as costs relating to the buying and selling of the assets underlying the financial product. Therefore 1.43% of the value of the financial product was incurred as costs relating to the investment of the financial product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not be necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.

### INVESTMENT COMMITTEE TEAM

James Millar Rudi Nell
Vicky de Jongh Izette Greyling

Andrew Jones

Financial Fitness (FSP 7858) is authorised under FAIS to act as the fund manager



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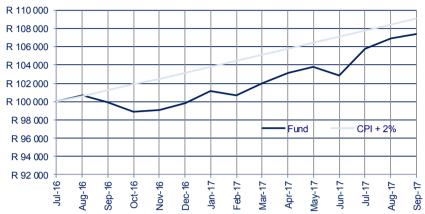
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FINANCIAL FITNESS STABLE IP FOF PERFORMANCE - SINCE INCEPTION

## Data Source: Moneymate

#### Growth of a R 100 000 Investment



R 109 118 R 107 444

Monthly Performanc		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Fund	2017	1.40%	-0.51%	1.29%	1.14%	0.66%	-0.89%	2.78%	1.06%	0.52%				7.65%
Benchmark	2017	0.62%	0.64%	0.63%	0.62%	0.63%	0.63%	0.63%	0.62%	0.61%				5.77%
Fund	2016								0.70%	-0.78%	-0.98%	0.17%	0.71%	-0.19%
Benchmark	2016								0.63%	0.63%	0.62%	0.62%	0.63%	3.17%

Performance as at :	30-Sep-17				
Period	Fund A	Benchmark			
1 Month	0.52%	0.61%			
3 Months	4.41%	1.87%			
6 Months	5.35%	3.79%			
YTD	7.65%	5.77%			
1 Year	7.54%	7.76%			
2 Years					
3 Years					
5 Years					
Since Inception	6.35%	7.77%			

<sup>\*</sup>Returns above one year are annualised; \*\*Fund Returns are net of fees

## FOREIGN DISCLOSURE

The portfolio may include foreign investments and the following additional risks may apply: liquidity constraints when selling foreign investments and risk of non-settlement of trades; macroeconomic and political risks associated with the country in which the investment is made; risk of loss on foreign exchange transactions and investment valuation due to fluctuating exchange rates; risk of foreign tax being applicable; potential limitations on availability of market information which could affect the valuation and liquidity of an investment. All of these risks could affect the valuation of an investment in the fund.

### **DISCLAIMER**

This document is for information purposes only and does not form part of any offer to issue or sell, or any solicitation of any offer to subscribe for or purchase any particular investment. Opinions expressed in this document may be changed without notice at any time after publication. We therefore disclaim any liability for any loss, liability, damage (whether direct or consquential) or expense of any nature whatsoever which may be suffered as a result of or which may be attributable, directly or indirectly, to the use of reliance upon information. The portfolio may include foreign investments and the following additional risks may apply; macroeconomics and political risks associated with the country in which the investment is made; risk of loss on foreign exchange transactions and investment valuation due to fluctuating exchange rates; risk of foreign tax being applicable; potential limitations on availability of market information which could affect the valuation and liquidity of an investment. All these risks could affect the valuation of an investment in the fund.

Periodic Hi / Lo	Fund	Benchmark
Highest Annual Return	7.54%	7.78%
Low est Annual Return	5.77%	7.76%

### DISCLOSURE

Collective Investment Schemes ('CIS') are generally medium to long term investments. The value of the participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from the manager. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Fund of funds invest in portfolios of other Collective Investment schemes that levy their own charges, which could result in a higher fee structure for the fund of funds. The manager retains full legal responsibility for the Fund, regardless of Co-Naming arrangements. Transaction cutoff time is 14:30 daily. Each portfolio may be closed for new investments. Valuation time is 20:00 for fund of funds. Prices are published daily and available newspapers countrywide, as well as on request from the Manager. IP Management Company (RF) Pty Ltd is the authorised Manager of the Scheme-contact 021 673 1340 or <a href="mailto:clientservices@ipmc.co.za">clientservices@ipmc.co.za</a>. Standard Bank is the trustee / custodian - contact compliance | P@standardbank.co.za. Additional information including application forms, the annual report of the Manager and detailed holdings of the portfolio as at last quarter end are available, free of charge, from clientservices@ipmc.co.za. IP Management Company is a member of ASISA. A statement of changes in the composition of the portfolio during the reporting period is available on request. The performance is calculated for the portfolio. The individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax

### **Contact Deatils**

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